

Message Text

UNCLASSIFIED

PAGE 01 RIO DE 03798 121710Z

72

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-11 SS-20 RSC-01 DRC-01 /044 W
----- 088615

R 121620Z OCT 73

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 9453

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 3798

E.O. 11652: N/A

TAGS: BEXP, BR

SUBJECT: RAILWAY CARS FOR BRAZIL

REF: (A) STATE 200004, (B) RIO 3512, (C) USDOC 14503

1. REDE FERROVIARIA FEDERAL (NATIONAL RAILWAY SYSTEM) WILLING EXTEND BID DEADLINE UNTIL NOVEMBER 14 PROVIDED WRITTEN REQUEST SUBMITTED BY CONGEN STATING SUCH EXTENSION NECESSARY IN INTEREST MAJORITY PROSPECTIVE BIDDERS. COMMERCE SHOULD ASCERTAIN AND ADVISE WHETHER OTHER U.S. PROSPECTIVE BIDDERS ALSO REQUIRE SUCH EXTENSION. IF EXTENSION IS REQUIRED ONLY BY PULLMAN-STANDARD REDE WILL NOT GRANT EXTENSION IN VIEW OF URGENT NEED FOR CARS AND INTEREST AMCAR DIVISION, ACF INDUSTRIES, WHICH HAS COMMUNICATED DIRECTLY WITH REDE. BID SPECIFICATIONS STATE DELIVERY 150 HOPPER AND 50 REFRIGERATED CARS MARCH 1974, 250 HOPPER AND REMAINING 50 REFRIGERATED CARS APRIL 1974, 300 HOPPER CARS PER MONTH FROM MAY THROUGH SEPTEMBER 1974.

2. POST WISHES EMPHASIZE ONLY REPEAT ONLY AMERICAN FIRMS INVITED BID ON 1900 HOPPER AND 100 REFRIGERATED CARS. BID SPECIFICATIONS FOR LATTER FORWARDED COMMERCE BY TS OCTOBER 11. SPECIFICATIONS FOR HOPPER CARS FORWARDED OCT. 4.

3. REFERENCE TO JAPANESE FINANCING REFTEL (B) MEANT TO UNCLASSIFIED

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ANSWER QUERY REFTEL (C). PAULO

MAZZUCHELLI, CHIEF, PURCHASING DEPARTMENT, REDE FERROVIARIA,
TOLD CONGEN JAPANESE, AFTER INITIAL APPROACH, HAVE NOT
COMMUNICATED WITH THEM REGARDING SALE OF ABOVE CARS
UNDER EXPORT CORRIDOR PROGRAM. AS INDICATED REFTEL
(B) BRAZIL CENTRAL BANK OFFICIAL WAS IN U.S. TO DISCUSS
EXIM CREDIT FOR SALE.

3. CONGEN HAS INFORMED REDE OFFICIALS PULLMAN'S INTEREST
SUPPLY ADDITIONAL CARS OVER LONG TERM. PULLMAN'S INITIAL
CONTACT THIS RESPECT SHOULD BE GENERAL ANTONIO
ANDRADE DE ARAUJO, PRESIDENT REDE FERROVIARIA FEDERAL,
PRACA DUQUE DE CAXIAS, 86, RIO DE JANEIRO, GUANABARA.
PULLMAN CAN APPROACH REDE DIRECTLY OR POST CAN ASSIST
IN ARRANGING CONTACT WITH ANDRADE DE ARAUJO AND OTHER
OFFICIALS, AS REQUIRED.
BOONSTRA

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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